

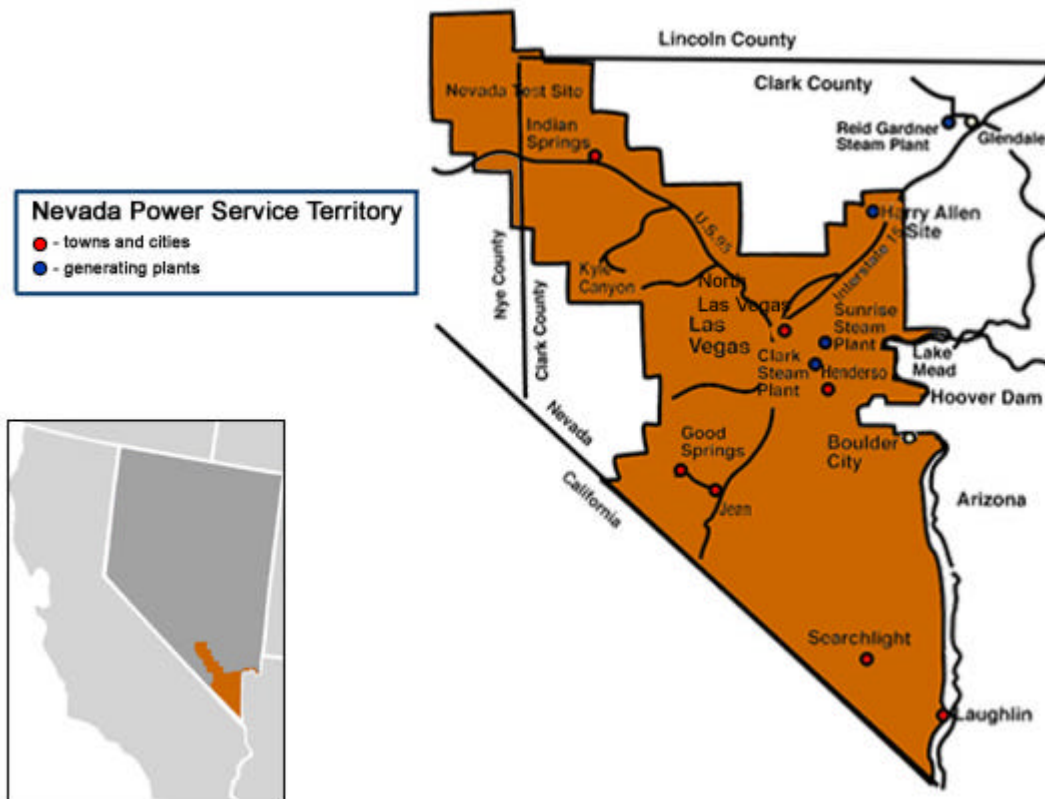


## INFORMATION ABOUT

# NEVADA POWER COMPANY'S ECONOMIC DEVELOPMENT DEPARTMENT

Nevada Power is in the ideal position to assist companies wishing to relocate or expand an existing business in Nevada. Our team of experts can assist you with all your needs from facilities to financing...from transportation to taxation. Our full-service, one-stop Economic Development Department offers everything a client needs to make a seamless, near effortless move. We work closely with state and regional development authorities, the public and private sectors and with Nevada's real estate brokers. These relationships allow us to offer the most up-to-date selection assistance, including information on utilities, buildings, transportation, training programs, markets, the state's tax structure, labor force, financing and anything else that might be helpful to the client. And, of course, all inquiries are kept confidential.

### Nevada Power Company's Service Territory



<http://econdev.nevadapower.com/>



## INFORMATION ABOUT

# Nevada's Selected Business Assistance Programs

## Nevada Tax Structure

Nevada's tax structure continues to be one of the least burdensome in the country, allowing both business and employees to flourish.

### Nevada has NO

**Corporate Income Tax**  
**Unitary Tax**  
**Inventory Tax**  
**Estate and/or Gift Tax**

**Personal Income Tax**  
**Franchise Tax**  
**Inheritance Tax**  
**Special Intangible Tax**

## Sales & Use Tax Abatement

An abatement of sales & use tax on eligible machinery and equipment is available to businesses with operations consistent to Nevada's state plan for economic diversification and development. Qualifying criteria include a commitment to doing business in Nevada, minimum job creation, employee health plans, and wage requirements.

## Sales Tax Deferral

The state of Nevada offers a sales & use tax deferral program to qualified industries that purchase specific types of capital equipment in excess of \$100,000. Taxes can be deferred interest-free for up to five years.

## Sales Tax Exemptions

Certain aircraft engaged in air transportation are exempted from taxes imposed on gross receipts from the sale of aircraft and major components of aircraft.

## Modified Business (Payroll) Tax Abatement

Partial abatement from the payroll tax may be obtained by new and expanding businesses. Statutory requirements, which must be met to qualify, include a minimum number of jobs created, a minimum capital investment, and wage and employee health plan requirements. Taxes may be abated by 50 percent for up to 4 years.

## Personal Property Tax Abatement

An abatement of personal property tax is available to new and expanding businesses. Qualifying criteria include a commitment to doing business in Nevada, minimum job creation, employee health plans, minimum capital investment, and wage requirements.

## Property Tax Abatement

Real and personal property tax abatement is available to qualified recycling businesses. At least 50 percent of the material or product must be recycled on site. Fifty percent of real and personal property tax can be abated for up to ten consecutive years. A commitment to stay in Nevada on behalf of the company is required as well as acknowledgement from local governmental entities.

## Train Employees Now (TEN)

Nevada offers a customized job training program to qualified businesses that meet established criteria. This program may be used prior to a plant opening and up to 90 days following.

## Property Tax Exemptions

The following are exempt from property tax:

- Inventories held for sale within Nevada;
- All personal property stored, assembled or processed for interstate transit;
- All raw materials and supplies utilized in the manufacturing process;
- All real and personal property that qualifies and is used for the purpose of air and/or water pollution control;
- Others may be applicable depending on the company's situation.

## Green Building Abatements

A partial abatement on real property, which has a building or other structure certified as silver level or higher under the Environmental Design Green Building Rating System adopted by Nevada's Office of Energy, is available. Fifty percent of real property tax may be abated for up to ten consecutive years. A commitment to stay in Nevada on behalf of the company is required as well as acknowledgement from local governmental entities.

## Renewable & Energy Storage Abatements

For those companies involved in the production of energy from renewable sources such as wind, solar, and others, or a facility for the production of an energy storage device, there is a packages of abatements available including sales/use tax and property tax. This abatement is intended for independent power providers.

## Nevada Hub Zone Development

Sales & Use Tax and Personal Property Tax abatements are available to locating or expanding businesses in historically underutilized business zones and enterprise communities. Additional incentives are possibly available to grocery stores and to businesses hiring dislocated workers.

## Industrial Development Bonds

Nevada is authorized to use tax-exempt IDB's to provide low-interest financing of new construction, improvements, rehabilitation, or redevelopment of qualified projects, which include manufacturing facilities and certain other projects organized under Section 501 of the Internal Revenue Service code.

## Technical & Support Services

The Procurement Outreach Program provides bid information and direct technical assistance to businesses selling goods and services to the government.

Made in Nevada is the official State program to market Nevada's manufacturers and artisans – and their products. The program provides workshops and networking opportunities.

<http://econdev.sierrapacific.com/sppc>

Economic Development, Sierra Pacific Power Company - 1.775.834.3636 or 1.800.824.8856



**INFORMATION ABOUT**

**Incentive Programs: Business Location Assistance**  
 Rural County/City Populations <100,000/60,000

The intent is to favorably alter business location decisions by creating tax incentives for companies locating operations in Nevada. A minimum of two of the three parameters are required by statute—capital investment, job creation, and wages. Meeting wage criteria is mandatory for consideration of property tax abatements.

Incentives and Criteria	Sales & Use Tax Abatement	Sales & Use Tax Deferral	Personal Property Tax	Modified Business Tax Abatement	Train Employees Now (TEN) Grant
	NRS 374.357	NRS 372.397	NRS 361.0687	NRS 363B.120	NRS 231.068
	A partial sales/use tax abatement on capital equipment purchases	A sales/use tax deferral on capital equipment	An abatement not to exceed 50% over a maximum of 10 years	An abatement of 50% for 4 years	A grant of \$1,000 per trainee with 25% company match
<b>Capital Investment</b>	<b>\$250,000</b>	<b>Minimum \$100,000 or more capital equipment</b>	<b>\$500,000</b>	<b>\$250,000</b>	<b>No minimum requirement</b>
<b>Number of Primary Jobs Created<sup>1</sup></b>	<b>15</b>	<b>10</b>	<b>15</b>	<b>15</b>	<b>10</b>
<b>Minimum Hourly Wage Level<sup>2</sup></b>	<b>\$17.34</b>	<b>\$13.87</b> (80% of state average wage)	<b>\$17.34</b>	<b>\$17.34</b>	<b>\$13.87</b> (80% of state average wage)
<b>Other Requirements</b>					
Health Insurance	Required	Required	Required	Required	Required
Nevada Business Licenses & Permits	Required	Required	Required	Required	Required
Letter of Acknowledgement <sup>3</sup>			Required		
Business Commitment Term	At least 5 years	At least 5 years	At least 5 years	At least 5 years	
<b>Comments</b>		Surety bond in the amount of tax deferred			Training administered and conducted in partnership with community college

1. Primary Jobs are those where the revenue generated to pay the employees is generated from outside the economic region (NAC 360.474(3)). Businesses developing intellectual property into a commercial product may apply for Sales & Use or Personal Property Tax abatements with 10 full time employees (NAC 367.50(2)(g)).
2. The average hourly wage that is paid by the business is at least 100% of the average statewide hourly wage as established by the Department of Employment, Training, and Rehabilitation. Additionally, the business will provide a health insurance plan for all employees that includes an option for dependents of the employees.
3. Letters of Acknowledgement are provided by the governing body after evaluating whether the abatement would be beneficial to the economic development of the community.

<http://econdev.sierrapacific.com>

Economic Development, Sierra Pacific Power Company - 1.775.834.3636 or 1.800.824.8856



**INFORMATION ABOUT**

## Incentive Programs: Expansion Assistance

The intent is to favorably enable Nevada's existing businesses to remain competitive and continue to grow by creating tax incentives for company expansion projects. A minimum of two of the three parameters are required by statute—capital investment, job creation, and wages. Meeting wage criteria is mandatory for consideration of property tax abatements.

Incentives and Criteria	Sales & Use Tax Abatement	Sales & Use Tax Deferral	Personal Property Tax	Modified Business Tax Abatement	Train Employees Now (TEN) Grant
	NRS 374.357	NRS 372.397	NRS 361.0687	NRS 363B.120	NRS 231.068
	A partial sales/use tax abatement on capital equipment purchases	A sales/use tax deferral on capital equipment	An abatement not to exceed 50% over a maximum of 10 years	An abatement of 50% for 4 years	A grant of \$1,000 per trainee with 25% company match
<b>Capital Investment</b>	<b>20% of the value of tangible property possessed by business</b>	<b>Minimum \$100,000 or more capital equipment</b>	<b>20% of the value of tangible property possessed by business</b>	<b>20% of the value of tangible property possessed by business</b>	<b>No minimum requirement</b>
<b>Number of Primary Jobs Created<sup>1</sup></b>	<b>10% or 6 whichever is greater</b>	<b>10</b>	<b>10% or 6 whichever is greater</b>	<b>10% or 6 whichever is greater</b>	<b>Minimum of 10</b>
<b>Minimum Hourly Wage Level<sup>2</sup></b>	<b>\$17.34</b>	<b>\$17.34</b>	<b>\$17.34</b>	<b>\$17.34</b>	<b>\$13.87</b> (80% of state average wage)
<b>Other Requirements</b>					
Health Insurance	Required	Required	Required	Required	Required
Nevada Business Licenses & Permits	Required	Required	Required	Required	Required
Letter of Acknowledgement <sup>3</sup>			Required		
Business Commitment Term	At least 5 years	At least 5 years	At least 5 years	At least 5 years	
<b>Comments</b>		Surety bond in the amount of tax deferred			Training administered and conducted in partnership with community college

1. Primary Jobs are those where the revenue generated to pay the employees is generated from outside the economic region (NAC 360.474(3)). Expansions must show an increase of employees on payroll by 10% or 6 employees—whichever is greater.
2. The average hourly wage that is paid by the business is at least 100% of the average statewide hourly wage as established by the Department of Employment, Training, and Rehabilitation. Additionally, the business will provide a health insurance plan for all employees that includes an option for dependents of the employees.
3. Letters of Acknowledgement are provided by the governing body of a county, city, or town after evaluating whether the abatement would be beneficial to the economic development of the community.

<http://econdev.sierrapacific.com>

Economic Development, Sierra Pacific Power Company - 1.775.834.3636 or 1.800.824.8856



## INFORMATION ABOUT

### Statewide Average Wage by County

County	Average Wage
Carson City	\$17.44
Churchill	\$15.18
Clark	\$17.27
Douglas	\$14.51
Elko	\$15.05
Esmeralda	\$15.70
Eureka	\$31.92
Humboldt	\$17.71
Lander	\$18.03
Lincoln	\$15.62
Lyon	\$14.80
Mineral	\$16.38
Nye	\$17.34
Pershing	\$17.26
Storey	\$17.76
Washoe	\$17.50
White Pine	\$15.71
Statewide	\$17.34

The average hourly wage figures are computed by the Nevada Employment Security Division to assist the Nevada Commission on Economic Development in administering tax abatement programs in accordance with NRS 360.750 and NRS 361.0687.

Source: Nevada Commission on Economic Development

<http://econdev.sierrapacific.com>



## INFORMATION ABOUT

# Lincoln County Business Overview

### Property Tax Rate

In Lincoln County, the 2004-05 average county wide tax rate is 2.9063%.

Property tax is calculated by taking 35% of the taxable value\* multiplied by the specific tax rate listed above.

\*taxable value = market value of land + (costs of new improvements - 1.5% depreciation per year)

### Business Resources

#### Nevada's Industrial Development and/or Mini-Bond Programs through *Management Assistance Partnership (MAP)*

If you are a Nevada manufacturer and in need of low-cost (2 to 3% below typical commercial rates) financing for real estate, buildings or new equipment, **MAP** may be able to help you qualify for Nevada's Industrial Development and/or Mini-Bond Programs.

#### [www.itssimple.biz](http://www.itssimple.biz)

An easily understandable site including all the information an entrepreneur would need to start a business.

#### Community Business Resource Center (CBRC)

CBRC's mission is to assist entrepreneurs, businesses and community development corporations to establish and maintain viable enterprises, create employment, and improve the quality of life in communities.

### Lincoln County Employment by Industry

Industry	2001	2002	2003
Total Employment	1,661	1,919	1,969
Farm Employment	153	148	150
Forestry, Fishing, Related Act., & Other <sup>1</sup>	D	D	D
Mining	D	D	D
Utilities	D	D	D
Construction	62	56	59
Manufacturing	D	D	23
Wholesale Trade	D	D	D
Retail Trade	230	229	266
Transportation & Warehousing	47	D	D
Information	34	D	D
Finance & Insurance	63	63	62
Real Estate & Rental & Leasing	66	70	69
Professional & Technical Services	D	235	0
Management of Companies & Enterprises	35	49	62
Administrative & Waste Services	D	42	40
Educational Services	L	L	L
Health Care & Social Assistance	30	D	D
Arts, Entertainment & Recreation	D	D	D
Accommodations & Food Services	D	D	D
Other Services, Except Public Administration	D	74	0
Government & Government Enterprises	578	600	608

<sup>1</sup> "Other" consists of the number of jobs held by U.S. residents employed by international organizations and foreign embassies and consulates in the United States.

(D) Not shown to avoid disclosure of confidential information

(L) Less than 10 jobs, but estimates are included in the totals

Information taken from the Northwest Income Indicator Project

Source: Regional Economic Information System, Bureau of Economic Analysis



# Lincoln County Business Overview (con't)

## Lincoln County High Wage Industries

Industry	Annual Mean Wage	Annual Entry Wage	Annual Experience Level Wage
Local Government	\$31,309	\$14,540	\$39,694

Source: Nevada Department of Employment, Training and Rehabilitation (DETR)

## Lincoln County Number of Businesses by Company Size\*

Company Size	No. of Companies	Total Employees
100 to 249 employees	4	607
50 to 99 employees	1	97
20 to 49 employees	4	94
10 to 19 employees	14	182
5 to 9 employees	23	157

Source: Nevada Department of Employment, Training and Rehabilitation (DETR) \*Fourth quarter 2003

## Lincoln County's Largest Employers

Employer	City	Industry	Code	# of Employees
Lincoln County School District	Panaca	Elementary & Secondary Schools	611110	100 - 249
Dyncorp Technical Services LLC		Engineering Services	541330	100 - 249
State of Nevada		Other General Government Support	921190	100 - 249
Lincoln County	Pioche	Executive & Legislative Offices Combined	921140	100 - 249
Grover C Dils Medical Center	Caliente	General Medical & Surgical Hospitals	622110	50 - 99

Source: Nevada Department of Employment, Training, and Rehabilitation

## Impact Fees

Lincoln County does not have commercial impact fees at this time.



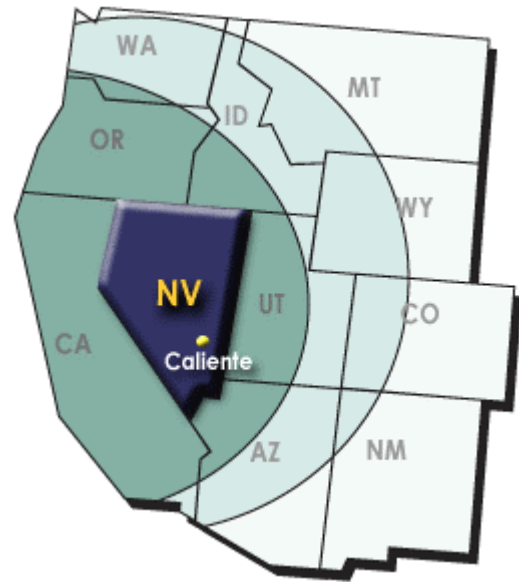


## INFORMATION ABOUT

### LINCOLN COUNTY LOCATION/MARKET ACCESS

Nevada offers great accessibility to the major western markets and is at the hub of the western transportation system - an important fact for any business where access and location are key. Nevada is perfectly situated as the hub of the 11-state western region, with a market area of 51 million people within one day's drive.

Miles to/from Caliente, NV	
Las Vegas, NV	159 miles
Salt Lake City, UT	338 miles
Los Angeles, CA	428 miles
Reno, NV	443 miles
San Diego, CA	487 miles
Sacramento, CA	576 miles
San Francisco, CA	559 miles
Denver, CO	662 miles
Portland, OR	934 miles
Seattle, WA	1,006 miles



- The dark green area represents 1 day truck service
- The lighter green area represents 2 day truck service

#### Trucking

U.S. Highway 93 runs north to Interstate 80 or south to Interstate 15.

#### Rail Service

Union Pacific Railroad provides freight service East, South and West. Amtrak provides passenger service to Salt Lake City, Cheyenne, Las Vegas, Los Angeles and all points north and south.

#### Bus Service

Lincoln County Transportation provides bus service within Lincoln county.

#### Airport

Lincoln County Airport is located 2 miles west of Panaca, NV. The airport has a 4,600 ft. lighted and paved runway and fuel is available.

#### Lincoln County Airport

Phone: (775) 728-4409



## INFORMATION ABOUT

### **ABUNDANT INDUSTRIAL PROPERTY**

Southern Nevada has approximately 60 million square feet of industrial property. Of this 60 million square feet, 4.2 million square feet is currently available. Improved industrial land prices range from \$2.50 to \$4.75 per square foot. Projected new construction in 2002 is 1.7 million square feet.

To view a list of available properties within the Nevada area, please visit our real estate database at <http://www.spr2.com/REDB/sppcsearch.html>.



## INFORMATION ABOUT

### NEVADA STATE DEVELOPMENT CORPORATION

Nevada State Development Corporation (NSDC) is a statewide Certified Development Company chartered by the U.S. Small Business Administration. NSDC assists new and expanding businesses in obtaining financing through SBA and other lending programs. The company is also an information source and facilitator for a variety of state and federal programs that stimulate lending institutions to provide financing for small- to medium-sized businesses. Since its founding in 1981, NSDC has successfully assisted a wide variety of businesses throughout Nevada in both metropolitan centers and rural communities.

The most significant program supported by NSDC is the **SBA 504 Fixed Asset and Real Estate Loan Program**. The 504 program offers key advantages to businesses that plan to invest in equipment or real estate for their own use:

Low down payment	--	Most loans require only 10% equity
Long term	--	10 or 20 years
Fixed interest rate	--	7.5% for 20-year loans funded in March, 2002
Loan amounts	--	Up to 90% of project cost

NSDC's role is to package, process, close and service the 504 loan. The company and its staff are prepared to serve as advisors to prospective borrowers throughout the entire project including analyzing the transaction, preparing the loan package, and securing the approvals of the bank and SBA. The process can be started through a bank or directly with NSDC.

Nevada State Development Corporation has also been designated by the Export-Import Bank of the United States (Ex-Im Bank) as Nevada's City/State Partner. Primary export financing programs include (1) guarantees to banks for working capital loans and (2) export credit insurance to insure against payment default by foreign customers. Ex-Im Bank will finance the export of any type of goods or services, including commodities, as long as they are not military-related and have at least 50% U.S. content. Assistance in applying for Ex-Im Bank's programs is available through both Reno and Las Vegas offices of NSDC.

#### **Nevada State Development Corporation**

4800 Alpine Place, Suite 17  
Las Vegas, NV 89107  
(702) 877-9111 or (877) 732-7101



## Lincoln County Utilities

### Electric

Lincoln County Power District  
State Road 320 & Castleton  
Pioche, NV  
775.962.5121

### Geothermal

Nevada ranks second only to California in the development and use of its geothermal resources for producing electricity. According to the Nevada Commission on Mineral Resources, there are currently 14 plants at 10 locations in the state with a total rated capacity of 236 megawatts (MW). Total state resources capacity has been estimated at 2,000 MW by the U.S. Geological Survey.

### Propane

Haycock Petroleum CO Inc  
Caliente, NV 89008  
775.726.3774

### Sewer

Pioche Public Utilities (*only for Pioche*)  
PO Box 35  
Pioche, NV  
775.962.5840

### Disposal

Lincoln County

### Environmental Assistance

Nevada Small Business Development Center  
Business Environmental Program  
6100 Neil Road, Ste. 400  
Reno, NV 89511  
775.689.6688

Public Health Environmental Control  
1711 North Roop Street  
Carson City, NV 89706  
775.887.2190

### Telephone

Lincoln County Telephone  
25 Main street  
Pioche, NV  
775.962.5131



## INFORMATION ABOUT

### Cost of Living

City	Composite	Grocery Items	Housing	Utilities	Transportation	Health Care	Misc. Goods & Services
<b>Las Vegas, NV</b>	<b>110.6</b>	<b>102.0</b>	<b>130.0</b>	<b>104.8</b>	<b>104.4</b>	<b>111.0</b>	<b>100.9</b>
Flagstaff, AZ	107.3	105.5	122.7	96.1	103.1	104.6	99.9
Oakland, CA	150.7	149.9	229.2	93.3	115.4	126.1	114.1
Denver, CO	101.6	106.4	105.2	87.5	96.0	106.5	101.7
Boise, ID	94.7	85.2	86.8	91.7	104.4	104.5	102.0
Las Cruces, NM	101.4	99.5	102.9	105.6	100.9	98.3	100.0
Portland, OR	111.3	121.8	104.6	111.1	109.2	110.0	113.8
St. George, UT	94.2	91.1	91.3	80.6	102.3	88.1	100.2
Seattle, WA	116.5	108.9	133.0	105.2	111.2	127.7	108.9
Cheyenne, WY	104.4	106.0	106.8	115.6	101.4	96.7	100.1

Source: American Chamber of Commerce Researchers Association (ACCRA), first quarter 2005.



## California – Nevada Business Cost Comparison

The chart is an approximate comparison for a small business (manufacturing company of 100 employees and 150,000 square feet). Business taxes, and costs will vary based on specific locations.

Taxes	California	Nevada
State Corporate Income Tax <sup>1</sup>	8.84%	No
Personal Income Tax <sup>2</sup>	1.0 to 9.3%	No
Payroll Tax <sup>3</sup>	1.45%	0.65%
Property Tax <sup>4</sup>	1.25%	1.0%
Franchise Tax	Yes	No
Capital Gains Tax <sup>5</sup>	Up to 9.3%	No

Business Costs	California	Nevada
Workers Compensation Costs <sup>6</sup>	\$800,000	\$400,000
Annual Lease Rates <sup>7</sup>	\$864,000	\$576,000
Payroll Tax costs	\$67,500 <sup>8</sup>	\$27,788 <sup>9</sup>
Property Tax Cost <sup>10</sup>	\$62,500	\$50,000
Utility Costs <sup>11</sup>	\$64,400	\$46,500

1. A company with net profits of \$5,000,000 will pay 8.84% or \$442,000 per year in California corporate income tax. (Source: State of California)
2. Personal income taxes affect businesses significantly because roughly 90% of businesses file taxes as individuals (e.g. sole proprietorships and partnerships). (Source: U.S. Small Business Administration Office 2003)
3. Payroll taxes for San Francisco (1.5%) and for the State of Nevada (0.65 minus cost of health benefits to employer). (Source: San Francisco Office of Business and Industry and State of Nevada Department of Taxation)
4. Average property tax rates in Contra Costa County, California (1.25%). Average rates in Northern Nevada (1%). (Source: Contra Costa County Assessor's Office; average rates in Nevada are statewide)
5. "State capital gains taxes are a direct levy on investment and entrepreneurship the sources of growth in the economy. High capital gain taxes restrict access to capital." (Source: Small Business Survival Index 2003)
6. Based on an actual 100 employee industrial manufacturing company. (Source: Marsh USA)
7. Based on standard rates for Las Vegas, Nev. and Orange County, Calif. 150,000 square feet of state-of-the-art commercial warehouse space. (Source: Society of Office & Industrial Realtors)
8. San Francisco payroll tax of 1.5%\*. Example: Company payroll of \$4.5M X 1.5% = \$67,500 payroll tax annually. (Source: State of California (\*each city has a different payroll tax vs. Nevada's statewide payroll tax) and State of Nevada Department of Taxation)
9. State of Nevada payroll tax of 0.65% minus cost of health benefits paid by employers. Example: Company payroll of \$4.5M - health insurance cost (\$225,000) X 0.65 % = \$27,788 payroll tax annually. (Source: State of Nevada Department of Taxation)
10. Property valued at \$5M would pay 1.25% (\$62,500) in Contra Costa, California and 1.0% (\$50,000) in Northern Nevada. (Source: Contra Costa County Assessor's Office; average rates in Nevada are statewide)
11. Based on an industrial user of 1,100,000 kWh per year and average rates taking into account summer and winter usage. 13.51 per kWh for California vs. 8.48 per kWh in Nevada (Source: PG&E and Sierra Pacific Power Company.)



## INFORMATION ABOUT

# Lincoln County Demographics

## Population

### Lincoln County Population

Year	Estimated Population	Projected Population
2009		3,815
2008		3,741
2007		3,671
2006		3,604
2005		3,540
2004	3,477	
2003	3,419	
2002	3,549	
2001	3,531	
2000	3,841	

Source: State of Nevada Demographer

### Caliente Population

Year	Estimated Population
2004	1,014
2003	1,184
2002	1,058
2001	1,276
2000	1,123

Source: State of Nevada Demographer

### Panaca Population

Year	Estimated Population
2004	552
2003	541
2002	564
2001	552
2000	632

Source: State of Nevada Demographer

### Alamo Population

Year	Estimated Population
2004	441
2003	428
2002	442
2001	367
2000	478

Source: State of Nevada Demographer

### Pioche Population

Year	Estimated Population
2004	669
2003	659
2002	680
2001	628
2000	840

Source: State of Nevada Demographer

## Per Capita Personal Income

Area	2000	2001	2002	2003
Nevada	\$30,438	\$30,347	\$30,559	\$31,910
Lincoln County	\$18,561	\$20,032	\$21,135	\$20,641

Source: Bureau of Economic Analysis

## Earned Income

Year	Current Dollars (1,000s)	2000 Dollars <sup>2</sup> (1,000s)	Index <sup>1</sup>	Percent Change <sup>2</sup> (2000 \$s)	Percent of Total Income
2000	43,825	43,825	186.3	-1.38	56.5
2001	42,811	41,933	178.3	-4.32	54.7
2002	49,023	47,343	201.3	12.90	58.2
2003	51,605	48,910	207.9	3.31	58.4

<sup>1</sup>Values are expressed as 100% for 1969 and as a percent of 1969 for the following years

<sup>2</sup>Estimates determined using the chain-weight Implicit Price Deflator for Personal Consumption

Information taken from the Northwest Income Indicator Project

Source: U.S. Department of Commerce, Bureau of Economic Analysis and calculations by the author

Prepared by Gary W. Smith, Extension Economist, Washington State University Extension



# Lincoln County Demographics (con't)

## Property Income

Year	Current Dollars (1,000s)	2000 Dollars <sup>2</sup> (1,000s)	Index <sup>1</sup>	Percent Change <sup>2</sup> (2000 \$s)	Percent of Total Income
2000	17,612	17,612	371.0	-1.51	22.7
2001	17,482	17,123	360.7	-2.77	22.3
2002	15,924	15,378	323.9	-10.19	18.9
2003	16,140	15,297	322.2	-0.53	18.3

<sup>1</sup>Values are expressed as 100% for 1969 and as a percent of 1969 for the following years

<sup>2</sup>Estimates determined using the chain-weight Implicit Price Deflator for Personal Consumption

Information taken from the Northwest Income Indicator Project

Source: U.S. Department of Commerce, Bureau of Economic Analysis and calculations by the author

Prepared by Gary W. Smith, Extension Economist, Washington State University Extension

## Gender Composition

Year	Male	Female
2004**	1,715 49.3%	1,762 50.7%
2003*	1,679 49.1%	1,741 50.9%
2002*	1,758 49.5%	1,791 50.5%
2001*	1,742 49.3%	1,788 50.7%
2000*	1,908 49.7%	1,933 50.3%

Source: State of Nevada Demographer, \*estimate, \*\*projection

## Age Distribution

Year	Up to 5 Years	6 to 18	19 to 64	65 +
2004**	27 0.8%	643 18.5%	2,003 57.6%	624 17.9%
2003*	37 1.1%	639 18.7%	1,966 57.5%	614 18.0%
2002*	40 1.1%	691 19.5%	1,989 56.0%	638 18.0%
2001*	40 1.1%	719 20.4%	1,952 55.3%	630 17.8%
2000*	51 1.3%	810 21.1%	2,087 54.3%	684 17.8%

Source: State of Nevada Demographer, \*estimate, \*\*projection

## Race/Ethnic Origin

Year	White	Black	American Indian/Native Alaskan	Asian or Pacific Islander	Hispanic
2004**	3,230 92.9%	7 0.2%	64 1.8%	16 0.5%	160 4.6%
2003*	3,176 92.9%	7 0.2%	63 1.8%	17 0.5%	156 4.6%
2002*	3,310 93.3%	7 0.2%	60 1.7%	16 0.5%	156 4.4%
2001*	3,297 93.4%	7 0.2%	59 1.7%	16 0.5%	152 4.3%
2000*	3,594 93.6%	6 0.2%	60 1.6%	16 0.4%	165 4.3%

Source: State of Nevada Demographer, \*estimate, \*\*projection

## School Enrollment

Area	Nursery School/ Preschool	Kindergarten	Elementary School (grades 1-8)	High School (grades 9-12)	College/ Graduate School
<b>Lincoln County</b>	<b>69</b> <b>5.8%</b>	<b>51</b> <b>4.3%</b>	<b>506</b> <b>42.4%</b>	<b>450</b> <b>37.8%</b>	<b>116</b> <b>9.7%</b>
Alamo CCD	18 5.5%	20 6.1%	138 42.2%	112 34.3%	39 11.9%
Caliente CCD	19 4.8%	13 3.3%	149 37.5%	195 49.1%	21 5.3%
Pioche CCD	32 6.8%	18 3.8%	219 46.8%	143 30.6%	56 12.0%

Source: U.S. Census Bureau, 2000 Census, CCD=Census County Division

# Lincoln County Demographics (con't)

## Educational Attainment

Area	Less Than 9th Grade	9th to 12th Grade <i>no diploma</i>	High School Graduate <i>includes equivalency</i>	Some College <i>no degree</i>	Associate Degree	Bachelor's Degree	Graduate/ Professional Degree
<b>Lincoln County</b>	<b>107 4.0%</b>	<b>344 13.0%</b>	<b>1,002 37.8%</b>	<b>647 24.4%</b>	<b>154 5.8%</b>	<b>266 10.0%</b>	<b>134 5.0%</b>
Alamo CCD	30 4.4%	75 11.0%	285 41.9%	172 25.3%	26 3.8%	67 9.8%	26 3.8%
Caliente CCD	28 4.1%	121 17.8%	232 34.1%	152 22.4%	41 6.0%	72 10.6%	34 5.0%
Pioche CCD	49 3.8%	148 11.4%	485 37.5%	323 25.0%	87 6.7%	127 9.8%	74 5.7%

Source: U.S. Census Bureau, 2000 Census, CCD=Census County Division



## INFORMATION ABOUT

# Lincoln County Labor

## Unemployment

Year	Labor Force	Employment	Unemployment	Unemployment Rate (Local)
June 2005	1,547	1,464	83	5.4
2004	1,128	1,062	66	5.8
2003	1,030	960	70	6.6
2002	1,120	1,050	70	5.9
2001	1,060	990	70	6.6

Information obtained from the Nevada Department of Employment, Training and Rehabilitation (DETR).

## Labor Force Information

### Occupation

Area	Management/ Professional	Service	Sales/Office	Farming/Fishing/ Forestry	Construction	Production/ Transportation
Lincoln County	25.2%	20.2%	25.4%	3.4%	16.7%	9.0%
Alamo CCD	23.0%	24.8%	16.2%	5.8%	19.5%	10.8%
Caliente CCD	29.4%	19.1%	24.4%	3.0%	14.4%	9.7%
Pioche CCD	24.5%	17.7%	32.6%	1.9%	16.1%	7.3%

Source: U.S. Census Bureau, 2000 Census, CCD=Census County Division

### Class of Worker

Area	Private	Government	Self-employed	Unpaid family
Lincoln County	51.9%	38.5%	7.9%	1.7%
Alamo CCD	63.1%	28.3%	4.6%	4.0%
Caliente CCD	47.9%	39.3%	10.8%	1.9%
Pioche CCD	46.4%	45.1%	8.5%	0.0%

Source: U.S. Census Bureau, 2000 Census, CCD=Census County Division

## Labor Relations

### Right to Work Laws

Nevada is a Right to Work state. Right to Work law secures the right of employees to decide for themselves whether or not to join or financially support a union. However, employees who work in the railway or airline industries are not protected by a Right to Work law, and employees who work on a federal enclave may not be.

### Commuting Trends

According to the 2000 U.S. Census, approximately **316** or **23.2%** of the jobs are held by people who commute into Lincoln County from other areas of Nevada, with the majority coming from Clark County (20.8%). An additional 2.5% come from other areas of Nevada including Elko County, Esmeralda County, Nye County, Washoe County, and White Pine County.

In addition, approximately **38** or **2.8%** of the jobs within Lincoln County are held by people who commute from other areas of the country, with the majority from Utah (2.4%). The remaining 0.4% come from California.

## Workforce Development and Vocational Training

### Train Employees Now (TEN)

This program provides short-term, skills based intensive job training to assist new and expanding firms to reach productivity quickly. A customized program is designed covering recruitment, hiring and job training for Nevada residents.

# Lincoln County Labor (con't)

## Workforce Development and Vocational Training (con't)

### Job Opportunities in Nevada (JOIN)

JOIN offers clients job readiness skills, assists individuals re-entering the workforce by upgrading skills, offers a GED program, and can even provide funding for individuals to take classes or specialized training.

### Department of Employment, Training and Rehabilitation (DETR)

DETR's primary mission is to operate a no-fee labor exchange which matches qualified workers with available jobs. Their services include advertising, application screening, and placement.

### Manufacturing Assistance Partnership (MAP)

MAP is the industrial extension program of the University and Community College System of Nevada. Their primary purpose is to work directly with Nevada companies to speed the flow of new technology, information and workforce development by providing both direct and referral services to client companies.

## Wages & Availability for Lincoln County

Job Title	Est Employment	Mean Wage	Median Wage
Total All Occupations	1,000	\$17.42	\$13.00
Architecture and Engineering Occupations	N/A	\$30.05	\$27.02
Life, Physical, and Social Science Occupations	30	\$17.14	\$14.43
Food Preparation and Serving-Related Occupations	110	\$7.12	\$7.06
Building and Grounds Cleaning and Maintenance Occupations	10	\$7.99	\$8.06
Sales and Related Occupations	100	\$7.34	\$7.27
Office and Administrative Support Occupations	190	\$12.45	\$11.49
Construction and Extraction Occupations	40	\$18.00	\$18.47
Installation, Maintenance, and Repair Occupations	50	\$13.55	\$11.60
Transportation and Material Moving Occupations	90	\$11.16	\$8.37

2005 Wages **Source:** Department of Training, Rehabilitation and Employment (DETR)

## Workman's Compensation Insurance

To assist in defining workman's compensation rates within Nevada, you have several options:

- Use your existing insurance company if they are licensed in Nevada
- You can be self insured in Nevada
- Provide us with the following information and we will furnish estimates of workman's compensation insurance rates currently available from over 200 private insurance companies in Nevada.
  1. Class codes per employee
  2. Payroll by class code - **Nevada has a PAYROLL CAP whereby wages over \$36,000 per employee are not charged for workman's compensation.**
  3. Loss experience for the last three (3) years
  4. If your company has an Experience Rate Modifier established, it can be applied to your Nevada exposure.
- Call the National Council on Compensation Insurance at 1.800.622.4123 for specific rates for your company.



## INFORMATION ABOUT

# Lincoln County Quality of Life

### Lincoln County Public Safety

	Population	Lincoln County Crime Rate	Western States Crime Rate*	National Crime Rate
<b>2004</b>	3,822	12.56	n/a	n/a
<b>2003</b>	3,749	18.14	44.69	40.94
<b>2002</b>	3,879	12.12	44.55	41.51
<b>2001</b>	3,861	11.30	43.55	41.61

Source: State of Nevada Department of Motor Vehicles and Public Safety, 2001, 2002, 2003, 2004. \*Western States consist of Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming.

### Climate

#### Monthly Temperature (F)

	2002	2003	2004	3-Year Average
<b>January</b>	33.3	41.5	33.5	36.1
<b>February</b>	37.8	37.4	35.9	37.0
<b>March</b>	42.4	46.6	51.4	46.8
<b>April</b>	55.9	50.2	54.2	53.4
<b>May</b>	60.8	63.6	61.2	61.9
<b>June</b>	71.5	71.9	71.7	71.7
<b>July</b>	79.7	80.8	75.8	78.8
<b>August</b>	73.7	76.7	73.7	74.7
<b>September</b>	66.6	68.5	64.0	66.4
<b>October</b>	52.3	60.2	52.5	55.0
<b>November</b>	41.6	39.6	40.9	40.7
<b>December</b>		35.1		17.6
<b>Average</b>	<b>51.3</b>	<b>56.0</b>	<b>55.9</b>	<b>53.3</b>

Source: Nevada Climate Summaries

### Housing

#### Housing Availability

According to the 2000 Census, there are 2,178 housing units in Lincoln County. 1,540 are occupied, 638 are vacant, and 305 are available for seasonal, recreational, or occasional use.

#### Housing Costs

	Median Value	Median Mortgage	Median Rent
<b>Lincoln County</b>	\$80,300	\$690	\$328

Source: U.S. Census Bureau, 2000 Census

### Traffic

	Average Commute Time	# of Vehicles per Household*	% of Work Done at Home
<b>Lincoln County</b>	20.2 minutes	1.75	3.4

Source: U.S. Census Bureau, 2000 Census, \*ehome.com

### Medical/Health Resources

#### Grover C DILS Medical Center

This non-profit organization and its valued employees provide services appropriate and essential to a rural community and coordinates access to the needed health services which are based in Lincoln County.

# Lincoln County Quality of Life (con't)

## Education

In Lincoln County, the average teacher/student ratio for grades K-8th is 16:1. The average class size is 17 for English, 12 for Math, 14 for Science, and 16 for Social Studies. The 2002-2003 graduation rate for Lincoln County was 81.3%.\*\*

\*U.S. Census 2000, \*\*Nevada Annual Reports of Accountability